

ESTONIA: Support for Innovative Procurements

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Supporting innovation by grants, EST:

Innovation in Estonia is supported mainly by 2 grant schemes:

- **Support for Innovation Procurement Initiatives** - demand side, 20 m euros, EU Regional Development Fund
- Applied research in smart specialization growth areas – **supply** side, 20 m euros, EU Regional Development Fund

Support for Innovation Procurement Initiatives

BY: Enterprise Estonia

FOR: all **public sector** procurers:

- state institutions
- municipalities
- public foundations
- other public institutions

FUNDING: up to **50%** of eligible costs

AMOUNT of max. support: up to **500 000** euros per project

Support for Innovation Procurement Initiatives

FOR WHAT?

- for the engagement of a project manager by the procurer, open market consultations before the procurement, legal support, market analysis etc – up to 25% of eligible financing
- solution for actual procurement need - a new innovative solution, service or product – up to 75%
- project must fit into the strategical „smart specialisation“ field: ICT, health technologies or resource efficient management
- Max length of project – 24 months

Services for (potential) applicants by Enterprise Estonia

- **Individual counselling** - for everyone interested
- **Mentoring service** (new) – future applicants, who have given us a notice of application, will get a special mentor/coach paid by Enterprise Estonia, who helps them to achieve necessary level of quality in the project
- Marketing and awareness raising events

Current experience, 2 calls 2016 and 2017

Applicant	Project	Support
Estonian Road Administration	Optimal road construction methodology	150 000
Harku municipality	Integrated GIS of street lights management	15 000
Police and Border Guard Board	Transcription software for police structures	186 858
Estonian Health Insurance Fund	Clinical decision support system for general healthcare	500 000
Pärnu Museum	Panoramic cinema solution	69 440
City of Tallinn	Prototype for 3D data-surveillance system of underground buildings	250 000

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Lessons identified	Lessons learned – solutions
<p>Lack of applicants – about 5 per call, instead of approx. 15 planned per call</p>	<ul style="list-style-type: none">* more marketing and awareness rising events;* joining together possible procurers and suppliers in early states of development;* free mentor service from Enterprise Estonia – to help change more ideas into projects
<p>Quality of some applications low – risks under-evaluated, plans not realistic, etc</p>	<p>more consultations from Enterprise Estonia and longer preparation periods; ...</p>

Applied research in smart specialisation growth areas

BY: Archimedes foundation

FOR: companies

FUNDING: 20 000 – 2 000 000 euros

AMOUNT of max. support: varies **70% - 25%** depending of size of enterprise and activity – applied research or product development

The grant supports **companies in commissioning** necessary applied research or product development **projects from public R&D institutions**. The project must be conducted either in field of ICT, health technologies or resource efficient management.



QUESTIONS?