



WEBINAR

VALUE ENGINEERING IN PUBLIC PROCUREMENT OF INNOVATIVE SOLUTIONS: BEST PRACTICES AND LESSONS LEARNT

17th September 2024 – 14:00- 17:30 CET

A webinar for public procurers, policy makers, legal advisors and suppliers

Value Engineering is a technique that can trigger innovation during the contract, improve value and produce cost savings. Value Engineering is a methodology that can be used in different phases of the preparation and implementation of a procurement. In particular, a Value Engineering clause can be used as a procurement technique that allows contractors to present Value Engineering Change Proposals (VECP) during the term of the contract in order to add value and improve solutions with the lowest Total Cost of Ownership. During this webinar, EAFIP will dive into the critical aspects of the application of Value Engineering using case examples. The webinar will also provide the opportunity for participants to ask questions before, during and after the sessions.

TIME (CET)	TOPIC	SPEAKER/PARTICIPANTS
14:00 – 14:05	Registration to the platform	Participants can ensure that the platform's functionalities are working fine
14:05 – 14:10	Welcome & Introduction Agenda	Stephan Corvers CEO – Corvers Procurement Services B.V.
14:10 – 14:25	Understanding Value Engineering as a procurement tool in the EU legal framework: <i>definition, modification of contracts and examples</i>	Ana Lucia Jaramillo Corvers Procurement Services B.V.
14:25 – 14:55	Origins and benefits of Value Engineering: <i>experience and examples from different sectors</i>	Jeffery Hooghouse and Corey White US Army Corps of Engineers, USACE VM
14:55 – 15:20	Value Engineering as a learning tool for decision making: <i>how to manage the value cycle in the business case, examples from ProRail</i>	Erik van Berkel ProRail, The Netherlands
15:20 – 15:45	How to apply Value Engineering in cross-border projects: <i>examples of international projects</i>	Hein de Jong Value FM
15:45 – 15:55	Coffee break	
15:55 – 16:20	Value Engineering in Public Procurement of Innovative solutions: <i>the experience of Drug Detect PPI</i>	Ramona Apostol Drug Detect PPI, Greece, The Netherlands, Belgium, Spain
16:20 – 16:45	Best practices of Value Engineering: <i>experience and examples from the US Department of Defence and USACE</i>	Jeffery Hooghouse and Corey White US Army Corps of Engineers, USACE VM
16:45 – 17:10	Public Value in the UK: <i>examples of social value, continuous improvement and lessons learnt</i>	Julian Blake Stone King LLP, UK
17:10 - 17:25	Discussions and Q&A	
17:25 – 17:30	Conclusions & closure	Stephan Corvers

If you are interested to **receive free assistance from EAFIP** please find more information [here](#).
In case of any **questions or need for support** please feel free to contact Ana Lucia Jaramillo from the Corvers-EAFIP-team:
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For webinar registration, [click here](#).